



**Position: Corporate Finance – Associate / Senior Associate**

**Location: Ljubljana**

### **About us**

ION Advisory is a corporate finance advisory boutique comprised of entrepreneurial professionals with years of experience in executing complex transactions. We help our clients achieve strategic objectives and create shareholder value through mergers, acquisitions, disposals, carve-outs, business turnarounds and capital structure optimization. Our high level of professionalism is built on knowledge and integrity that ensures our clients get the best objective advice across the entire deal cycle.

### **Why work for us?**

Our clients are at the center of what we do. Developing a deep understanding of their business, commercial environment and personal aspirations & objectives is essential to our success. As such, you will also spend time building lasting client relationships that are key to achieving our team's objectives. When you join our team, you are part of a supportive and collaborative workforce, with access to training and tools to accelerate your potential and maximize your career growth.

We are forward looking and committed to measure our impact by the value we add. We are proud to offer flexible working arrangements which allow our team members to implement suitable formal and informal working arrangement to create positive outcomes for them and our clients.

### **What will be your role?**

- Transaction execution: You will work closely with clients and team members, supporting the execution of transactions from pitch to close including mergers & acquisitions, divestitures, capital structuring, financings, and corporate turnarounds.
- Analytical work: You will be analyzing market data, building detailed financial models and preparing client presentations.
- Business development: You will actively engage in developing new business ideas, pitch strategies, or transaction structuring scenarios in the effort to pitch and win new mandates from clients.
- Building your professional network: you will be expected to build trusted relationships with existing and potential clients from the private and public sphere as well as legal, tax, environmental and other advisors working alongside us.
- Teamwork and development: you will be expected to work hand in hand with team members in executing client deliverables.



### **Who are we looking for?**

- You come from M&A and/or other corporate finance transactions background.
- You have experience in performing financial modelling and analysis.
- You have experience with preparing and delivering client-facing presentations.
- You are analytically minded, have attention to detail, and use data-driven approach for shaping solutions.
- You are proficient in English, have strong verbal and written communication and presentation skills, proficiency in Serbian/Croatian would be an advantage.
- You are a team player and have the ability to thrive in a dynamic, collaborative work environment.
- You are proactive and driven, willing to learn quickly, and take responsibility for driving workstreams autonomously.
- You have strong academic background from a reputable university (Master Degree in Finance or MBA Degree); CFA certification would be an advantage.
- You are skilled with MS Office and have previously used analytical tools/databases (e.g., S&P, Capital IQ or similar).

Please submit your application consisting of a cover letter and resume in English language to [info@ion-advisory.com](mailto:info@ion-advisory.com) by September 20. Applications will be reviewed on a rolling basis.